

Key Performance Indicators

Number of flights served

220,129



Why it is important

Our main business is In-Flight Catering. One of the main factors to follow is the number of flights.

How we performed

The number of flights increased from 2017 by 10.1%.

Number of lounge guests

2.59m



Why it is important

Lounge business is important to us. Number of guests is an important marker to follow in this business.

How we performed

The number of guests increased from 2017 by 1%.

Payout ratio

99.1%



Why it is important

Our shareholders expect SACC to provide robust return on their investment.

How we performed

In 2018 our payout ratio was 4.6 percentage points higher than 2017.

Number of in-flight meals

40.0m



Why it is important

Besides number of flights, it is important to follow the number of meals. Together these KPIs give a picture on how the business is developing.

How we performed

Number of meals increased from 2017 by 10%.

Earnings per share (SAR)

5.60



Why it is important

Earnings per share is an important result indicator to external parties, but also to us. It tells us how well we meet shareholders' expectations.

How we performed

Our earnings per share decreased from 2017 by 4.6%.

Revenue

2.04bn



Why it is important

Revenue growth is a sign of healthy growth of our business.

How we performed

Our revenue increased by 4.3% from 2017.

Average meal price, including handling fee (SAR)

35.7



Why it is important

In-Flight Catering service has two components: the meal itself and handling i.e. delivering the meals to airplane and collecting the waste after landing. This is the third important KPI when evaluating In-Flight Catering.

How we performed

Meal prices were on the same level as 2017.

Net profit after Zakat and income tax

459.3m



Why it is important

Strong, continuous financial performance guarantees that we can continue our growth and ensure steady dividends to our shareholders.

How we performed

Our net profit after Zakat and income tax was 4.7% lower than 2017.

Dependency on revenues from Saudi Arabian Airlines

62.5%*



Why it is important

While Saudia is and will remain our most important client, our strategy is to reduce this dependency.

How we performed

Our dependency reduced by 2 percentage points from 2017.

* This figure includes Airline Equipment invoicing, which under IFRS 15 is categorized as an agent sales and hence, in financial statements presented on a net basis. However, here it has been presented on a gross basis in order to give a clear picture on our dependency.